



Be Green Packaging -

*“Making the Business Case for Circular Economy”*

Tom Huntington - VP Sales, BGP

# Be Green Packaging

## Mission

**We are in business to make the world a better place through Eco friendly packaging.**

## What We Do

**Be Green Packaging designs, manufactures, and distributes Cradle-to-Cradle certified tree free, compostable packaging for the food and consumer packaging industries.**

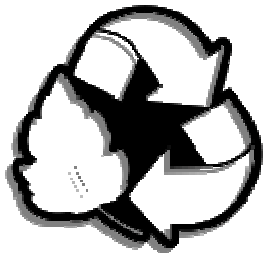


Live the color. **BeGreen**  
PACKAGING LLC

# Be Green 3<sup>rd</sup> Party Certifications



recyclable



certified at WMU



Live the color. **BeGreen**  
PACKAGING LLC

# From the Wild to the Table & Back



## Products Life Cycle



# Factory Direct



45 Days Lowest  
Cost Option/ Direct  
Factory to Region



# Growing Experience in the Region by Be Green



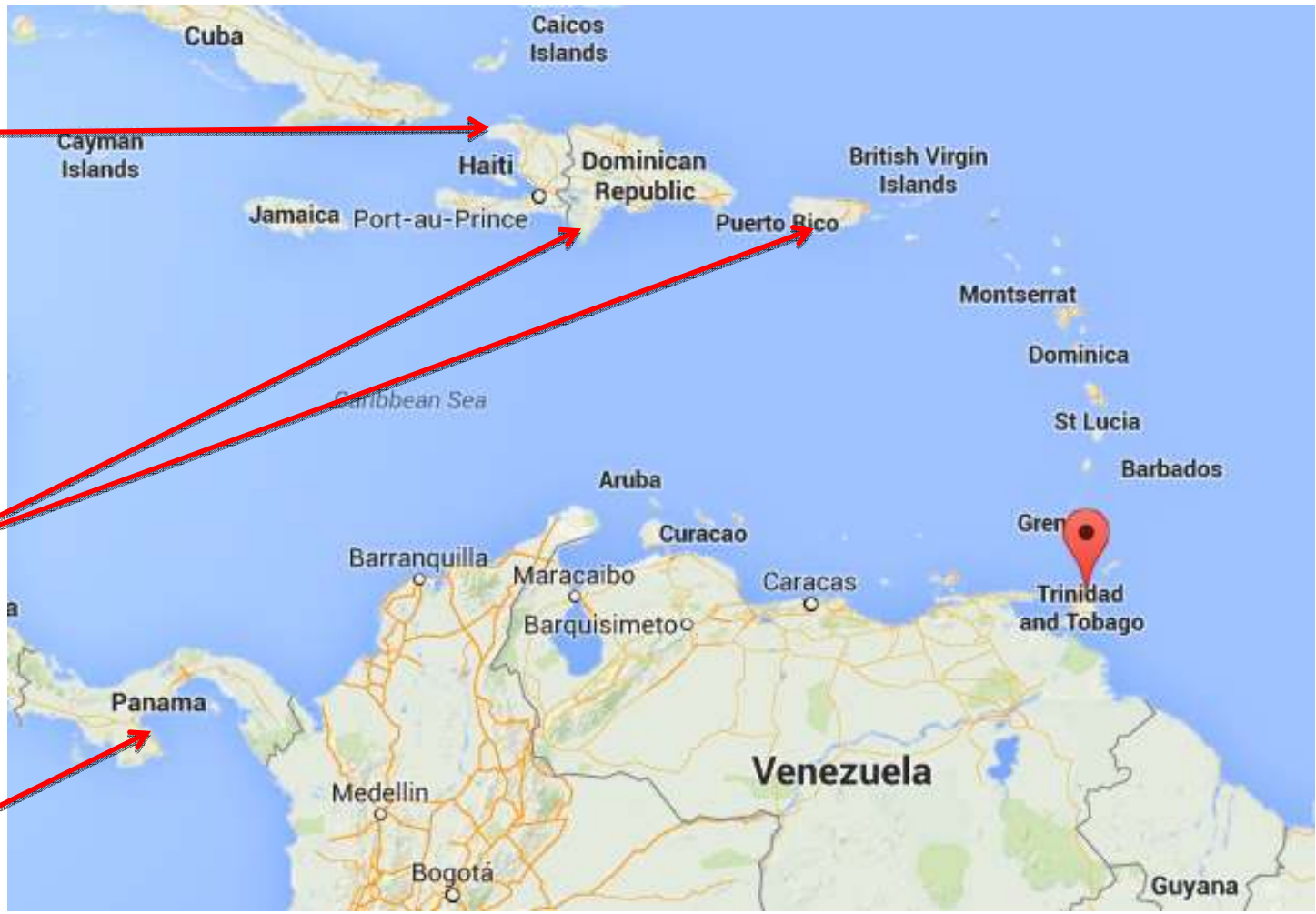
Meat and Food Trays



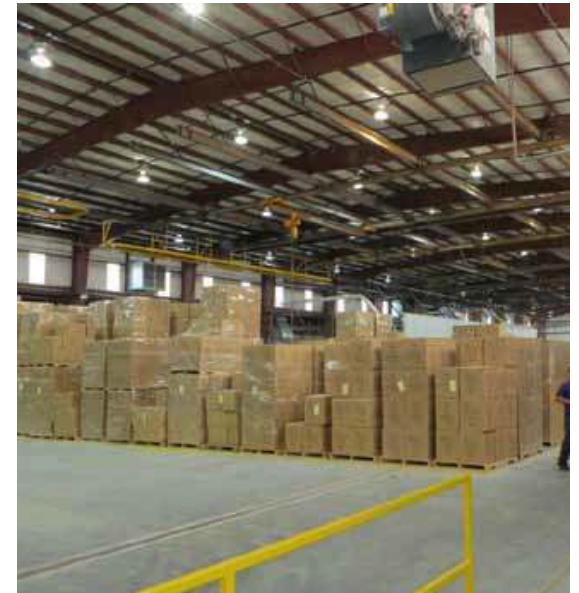
Plates and Bowls



Direct Shipments From China



# Be Green USA Factory- South Carolina



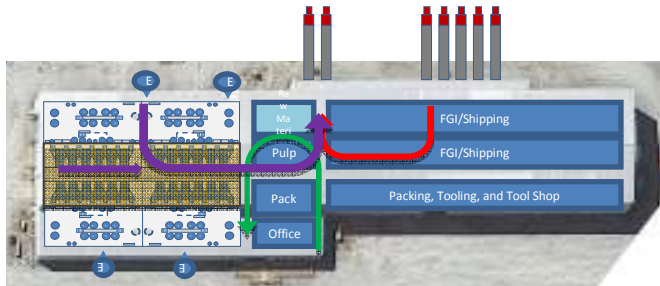
# BGP \$ Investments fuel lower costs for Fiber



## BGP Investments

## Benefits

### 2015 South Carolina Plant (\$25M)



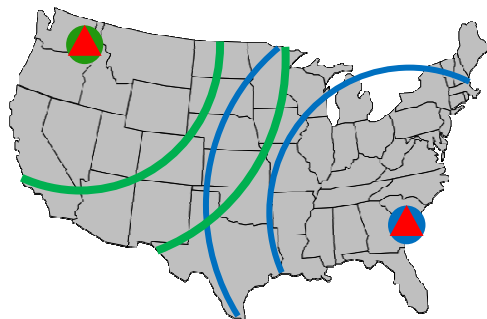
- Reduced Inbound Freight
- Lower Energy Costs
- Shorter Lead-time
- Less Inventory
- Improved Quality
- Improved Carbon Footprint

### 2016 Domestic Pulping (\$10M)



- Lower Material Cost
- Reduced Inbound Freight
- Improved Carbon Footprint

### 2016 Pacific NW (\$24M)



### Wa Site #2 Pacific

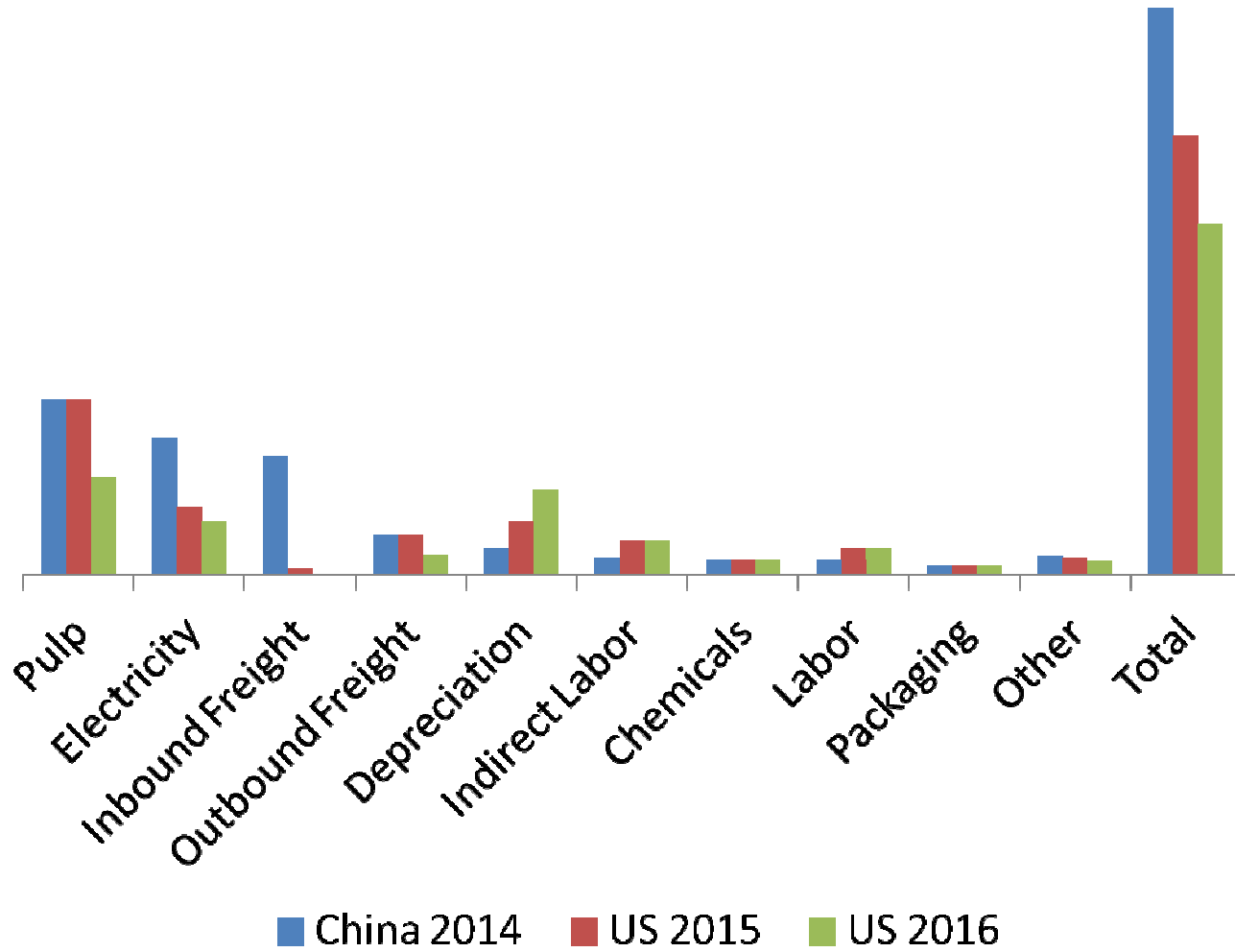
- Reduced Outbound Freight
- Lower Energy Costs
- Improved Responsiveness
- Less Inventory
- Increased Capacity
- Improved Carbon Footprint



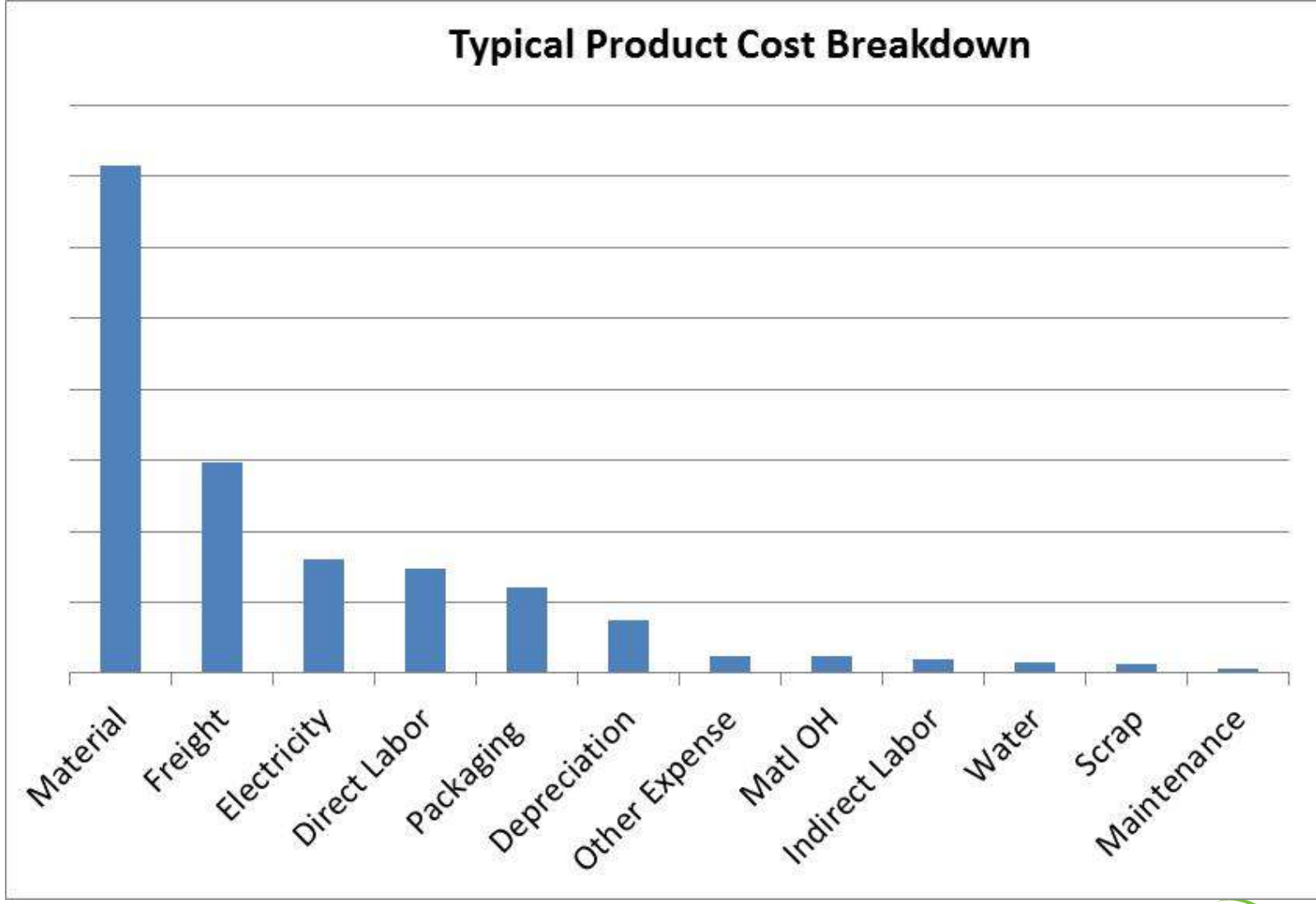
# Cost Impact of BG Investments



## Fiber Cost Breakdown



# Cost Breakdown



# Raw Material



Bulrush



Bamboo



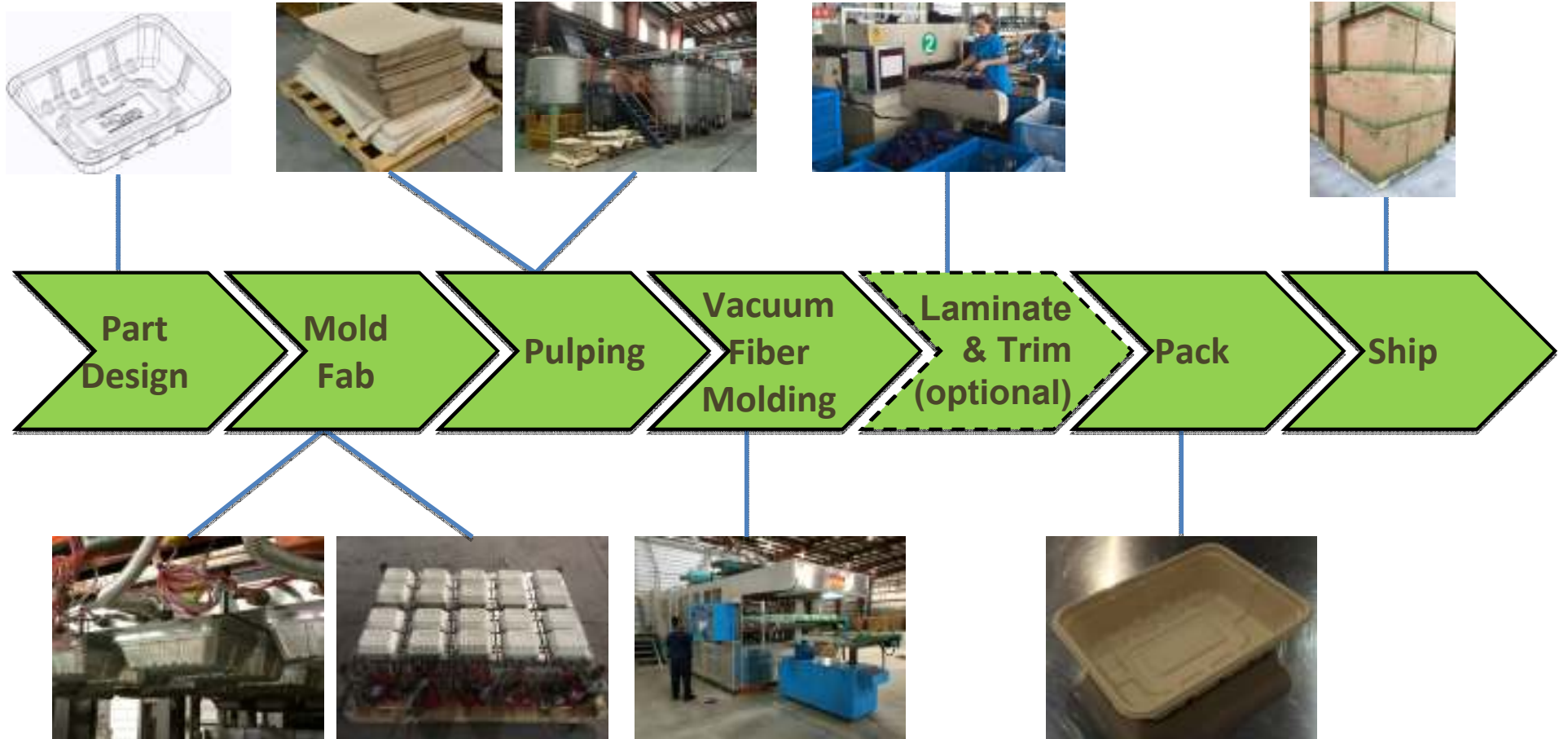
Sugar Cane



Wheat Straw



# Process





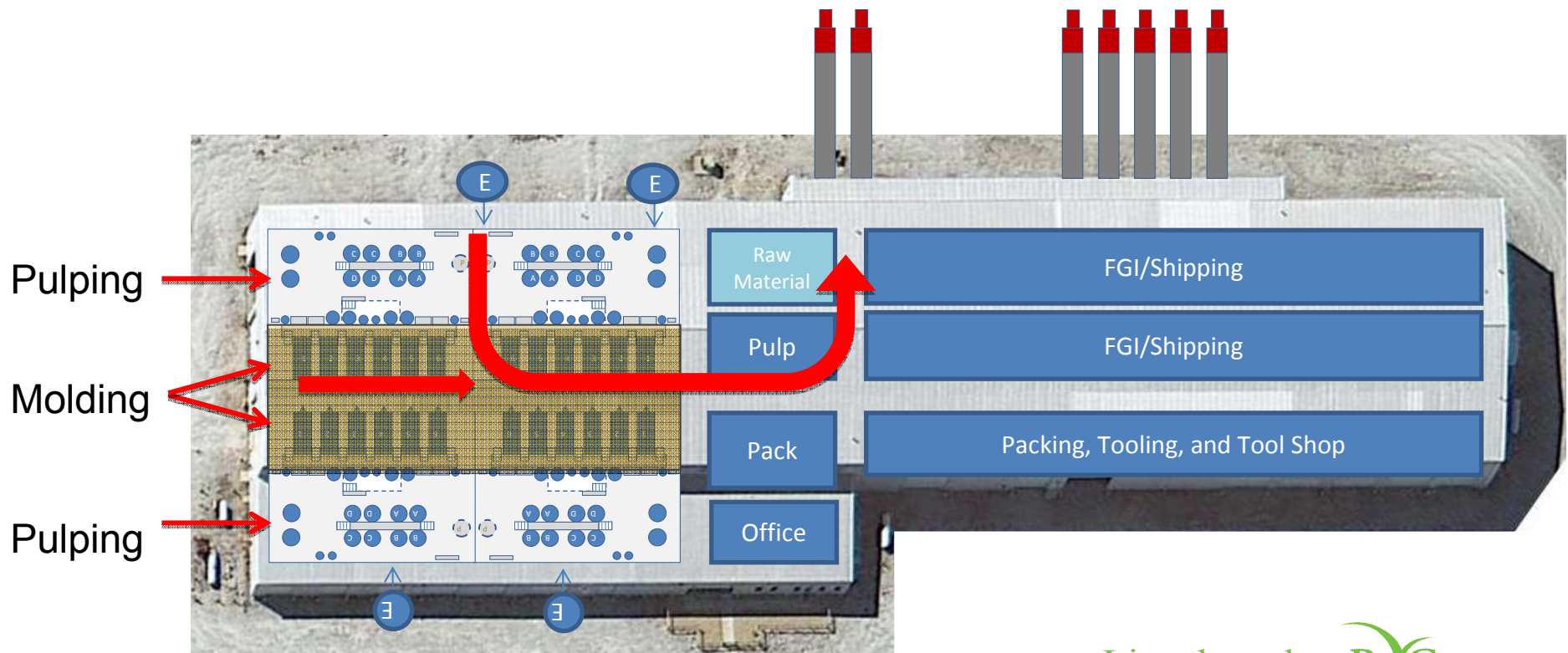
# South Carolina Factory Overview

## Key Statistics

- 24 Molding machines
- 4 Pulping operations
- 400M unit/year capacity
- ~\$15M of Capital plus building

## Staffing

- 10 Indirect Labor
- 4 Technicians
- 112 Operators
- 24 Material Handlers



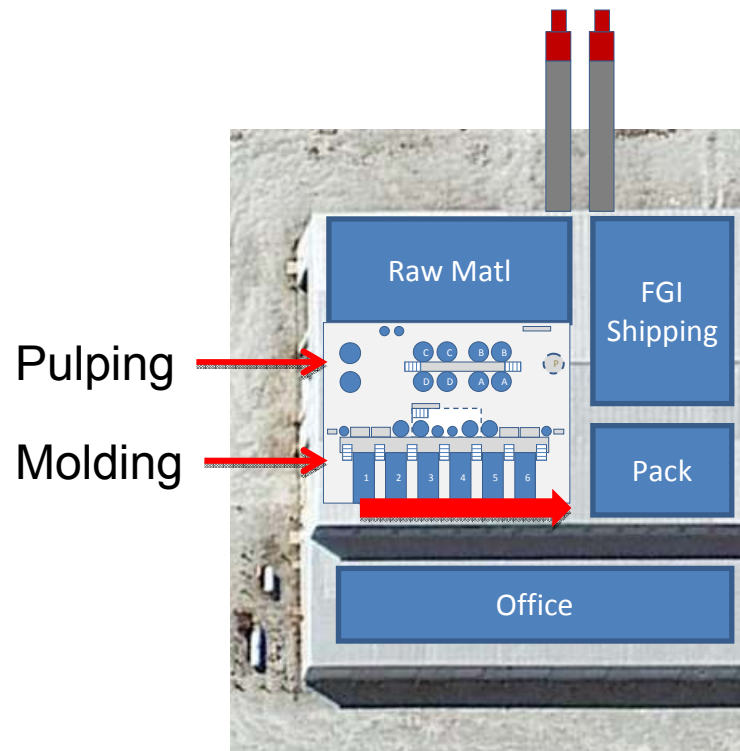
# Single Pod Factory

## Key Statistics

- 6 Molding machines
- 1 Pulping operations
- 100M unit/year capacity
- ~\$3M of Capital plus building

## Staffing

- 7 Indirect Labor
- 3 Technicians
- 40 Operators
- 7 Material Handlers



# Caribbean Food Service Target Companies



For More Information Contact

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