

# EE Lab & Program Training for CROSQ

## Intertek, Cortland, NY

### **DAY 1-June 20<sup>th</sup>** <http://www.oas.org/en/sedi/dsd/Energy/>

9:00 Arrival, Welcome – Matt Snyder, Director of Operations

Introductions

Housekeeping items

9:30 [About Intertek](#) – Andrew Hyatt, National Sales Executive

10:00 [About the Cortland Lab](#) – Byron Horak, Director of Engineering, HVAC Performance

10:30 Tour of the complete lab – Andrew Hyatt, Byron Horak

Noon – Lunch

1:00 [Program Basics](#) - Byron Horak, Director of Engineering, HVAC Performance

1:30 [Energy Efficiency Programs and Labeling Practices](#)– Craig Davenport, Certification manager  
Energy Efficiency and Special Programs

3:00 [Lighting Programs](#) – Jackie Swiernik – Lighting Staff Engineer

3:30 [What are the required Accreditations to Certify/Verify EE to the Global Market](#) – Paul Moliski, Vice President Accreditation & Latin America Electrical & Network Assurance

4:00 [Quality Systems Required to Maintain Accreditations to ISO 17025 & ISO 17065](#) – Terry O’Beirne, Regional Quality Manager

4:30 [Renewables](#) – Troy Hewitt – Director of Operations

5:00 Conclude for the day – Dinner 6:00 – 8:30 Dashers in Homer

### **DAY 2 – June 21<sup>st</sup>**

8:30 Panel Discussion – Managing a Lab and it’s Customers – Introduction – Byron Horak

Matt Snyder, Director of Operations – Managing a lab of 360 Employees and 12 disciplines and managing multiple labs

Andrew Hyatt, National Sales Executive - Managing relationships with manufacturers, expectations and experiences

1hour Discussion and question and answer period

## 10:00 Detailed Lab Training

1. Group will be split into 4 subgroups
2. Each subgroup will spend 30 minutes in the lab speaking with the manager of that lab or the lead engineer
3. We will rotate labs every 30 minutes until all 4 groups hit all four Energy Efficiency labs
4. Labs to train in: Lighting, Appliances, HVAC, Energy Star Lab

Noon - Lunch

1:00 [Marketing](#) – Derek Silva, Director of Global Products Marketing

1:30 CROSQ Presentation

2:30 – 4:30 Discussion on topics of your choosing. Examples/suggestions:

- Discuss what areas you would like more information on
- Go back to particular labs and spend more time/ask more questions
- Discuss next steps in the process
- Smaller groups of individual topics